

## Message Text

CONFIDENTIAL

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ORIGIN NEA-16

INFO OCT-01 ISO-00 EB-11 NSC-07 COME-00 CIAE-00 CIEP-02

INR-10 SS-20 INRE-00 SSO-00 RSC-01 /068 R

DRAFTED BY NEA/ARN:DAKORN:AIC

APPROVED BY NEA/ALATHERTON

NEA:SSOBER

EB/OA/AVP:DBORTMAN

----- 099604

O 012018Z JUL 74 ZFF4

FM SECSTATE WASHDC

TO AMEMBASSY DAMASCUS NIACT IMMEDIATE

INFO AMEMBASSY ABU DHABI IMMEDIATE

AMEMBASSY BEIRUT

C O N F I D E N T I A L STATE 141860

E.O. 11652: GDS

TAGS: ETRN

SUBJECT: SYRIAN AIRLINE AIRCRAFT PURCHASE

REF: DAMASCUS 1295; STATE 141561

1. WE HAVE HAD FURTHER CONTACT WITH LOCKHEED WASHINGTON REPRESENTATIVE MUNRO SINCE DESPATCH STATE 141561 AND RECEIPT DAMASCUS 1295. AFTER CHECKING WITH LOCKHEED PRESIDENT AND WITH LOCKHEED OFFICE BEIRUT, MUNRO SAYS LOCKHEED HAS BEEN TOLD BY SARG THAT FINANCING FOR SALE IS TO BE UNDERTAKEN BY ABU DHABI. LOCKHEED IS SATISFIED WITH THIS AND HAS NOT ATTEMPTED MAKE ANY OTHER FINANCING ARRANGEMENT.

2. WE RECOGNIZE THIS SITUATION HAS POTENTIAL FOR COMPLICATIONS BUT IN VIEW OF IMPORTANCE OF AMERICAN FIRM'S GETTING CONTRACT AND LOCKHEED'S BELIEF THAT SARG'S DECISION IS NOW IMMINENT, YOU SHOULD MAKE WHATEVER APPROACHES YOU DEEM NECESSARY AND APPROPRIATE TO INSURE FULL SUPPORT FOR AMERICAN FIRM. (FYI -- PRESUMABLY THIS IS LOCKHEED BUT YOUR REPRESENTATIONS SHOULD BE SUCH AS NOT TO PREJUDICE CHANCES  
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OF ANY OTHER AMERICAN FIRM THAT MIGHT BE IN THE RUNNING.

END FYI). IF YOU THINK INTERVENTION WITH PRESIDENT ASAD OR HIS CLOSE AIDES IMPORTANT, YOU ARE AUTHORIZED SEEK APPOINTMENT TO TAKE MATTER UP AT THAT LEVEL, SAYING YOU HAVE RECEIVED HIGH-LEVEL INSTRUCTIONS FROM WASHINGTON TO DO SO.

3. IN YOUR INTERVENTIONS YOU SHOULD OF COURSE AVOID ANYTHING THAT MIGHT BE INTERPRETED AS COMMITMENT FOR USG FINANCING. IF YOU ARE ASKED ABOUT POSSIBILITY OF USG FINANCING, SUGGEST YOU REFER TO LOCKHEED'S UNDERSTANDING THAT FINANCING WILL BE HANDLED BY ABU DHABI BUT SAY YOU READY TO REPORT TO WASHINGTON IF SARG SERIOUSLY SEEKS USG FINANCING FOR PURCHASE OF LOCKHEED 10-11. SISCO

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES, AIRLINES, FINANCIAL TRANSACTIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** shawdg  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE141860  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DAKORN:AIC  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740174-0622  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** DAMASCUS 1295; STATE 141561  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 AUG 2002 by shawdg>; APPROVED <19 FEB 2003 by shawdg>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SYRIAN AIRLINE AIRCRAFT PURCHASE  
**TAGS:** ETRN, ETRD, SY, US  
**To:** DAMASCUS  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005